



**GRAMEEN TRUST**

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Afghan Small Business Development Institute, Inc.  
Mr. Mirwais Qader  
1351 South Street, Suite 15  
Madison, WI 53715  
U.S.A.

Dear Mr. Qader:

I am happy that we got an opportunity to meet in Dhaka, Bangladesh to discuss your objectives for participating in the reconstruction effort of Afghanistan. I am glad to see that you are committed to go to Afghanistan and start a poverty-alleviation program using micro-credit, small business and trade development. This type of program has been an enormous success around the world and, as you are aware, Grameen Bank is the pioneer of micro-lending.

Grameen Trust was founded on the vision of working towards a poverty free world. It has been dedicated to implementing this dream mainly through dissemination of the Grameen Bank Approach to micro-credit. We act as an international wholesale fund that channels seed and scaling-up funds to both aspiring and established micro-credit practitioners worldwide. The Trust's Grameen Bank Replication Program has demonstrated that the Grameen approach to poverty-alleviation can be successfully implemented in many different socio-cultural contexts, having to date supported 113 programs in 34 countries.

As you move forward with your project in Afghanistan, if we at Grameen Trust can assist you with technical support or other, please let us know. Like you, we too are interested in helping poor Afghans to overcome their poverty. Good luck and keep us informed of your progress.

Sincerely,

Professor H. I. Latif  
Managing Director